



# YOUR NEXT CAREER

## OPPORTUNITY IS HERE

Jayratty Investment Company Limited is looking for dynamic professionals to drive growth and streamline operations in its Cargo Division. If you're ready to take on the challenge, we invite you to apply!

### BUSINESS DEVELOPMENT MANAGER

#### Responsibilities:

- Develop and implement strategies to identify, pursue new business opportunities, expand the Cargo division and grow market share.
  - Identify new business opportunities for cargo consolidation and deconsolidation services.
  - Build and maintain relationships with potential clients and partners to drive growth.
  - Manage the sales pipeline from lead generation to closing deals.
  - Collaborate with operations to align business development goals.
  - Track market trends and competitors to propose innovative solutions.
- Ensure customer satisfaction and maintain long-term business relationships.

#### We're Looking For

- Minimum 5 years of experience in business development, sales, or a related field.
- Proven track record of client acquisition, relationship management, and driving revenue growth.
- Strong negotiation, communication, and presentation skills.
- Ability to develop strategies and execute plans to increase market penetration.
- A degree in Business Administration, Sales & Marketing, or a related field is preferred.

#### Responsibilities:

- COMPETITIVE SALARY BASED ON EXPERIENCE
- OPPORTUNITY TO DRIVE GROWTH AND EXPAND THE COMPANY'S MARKET SHARE

If you are ready to take on this exciting challenge, send your resume to

[recruit@jayrattyinvestment.com](mailto:recruit@jayrattyinvestment.com)

BY 14TH DECEMBER, 2025.